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RADIANT & HYDRONICS E - NEWS

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Radiant & Hydronics e-News week ending May 19, 2006

Three Cheers For Oil Heat!

At this week's 53rd Annual [National Association of Oil Heating Service Managers'](#) Convention & Trade Show (May 14-18, Hartford, Conn.), attendees had their dance cards full of educational seminars, motivational speakers and roundtables, plus charity events and, of course, fun and good times.



Beginning on Monday, oil heat professionals had goodwill on their minds, starting with the two-day Dave Nelsen Scholarship golf tournament and the new [Oil Heat Cares](#) "Care To Ride" event, which raised more than \$57,000 for the heating assistance charity.

Pictured here is [Plumbing & Mechanical](#) publisher **George Zebrowski** handing over a check of proceeds from our special magazine supplement to **Judy Garber**, NAOHSM's executive administrator, and **Dan Holohan** who, along with Garber, launched the whole idea of Oil Heat Cares. The charity has raised nearly \$80,000 in the past year.

Tuesday featured education targeted at technicians along with a noon opening of a large oil heat trade show with more than 300 booths.

Wednesday featured a superb keynote speech by Holohan titled "The Way We Were," as well as other topics on steam, tanks, and a seminar on introducing reluctant builders, architects and customers to radiant heating by **Dave Yates**, who also was announced as the 2006-2008 recipient of the **Carlson-Holohan Award of Excellence** (see full story below).

During a night of awards ceremonies, [Taco Inc.](#) was named **Manufacturer of the Year** by NAOHSM. President and CEO **Johnny White** accepted the award graciously. The company also sponsored a "Pep Rally in the Park" for attendees.

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Calendar Of Events

May 22
[Dead Men Steam Night School](#)
Cleveland

May 23
[Viega Training Program: Combi-Flex](#)
Bedford, MA

May 23
[MEC Seminar](#)
Seattle

May 23
[Dead Men Steam Night School](#)

Next for NAOHSM is a three-day oil heat retreat in Lancaster, Pa., Sept. 21-24 that will feature an all-day series of seminars to benefit Oil Heat Cares, a golf outing, and a display of antique oil trucks and service vans. Contact NAOHSM's national office at 888/552-0900 or e-mail info@naohsm.org for more information.

Industry News

IAPMO, ICC Agree On Joint Plumbing, Mechanical Codes

[The International Association of Plumbing and Mechanical Officials](#) and the [International Code Council](#) have agreed, in principal, on the essential elements to jointly develop one plumbing code and one mechanical code to be used throughout the country. After additional details have been worked out, both organizations intend to hold meetings throughout the country to educate their members about the new relationship between the groups, as well as the new codes, which would be available for use in 2009.

Dave Yates Receives 2006-2008 Carlson-Holohan Award

At a press conference at the [National Association of Oil Heat Service Managers](#) Annual Meeting in Hartford, Conn., [Dan Holohan](#) presented -- and surprised -- a new recipient with the **Carlson-Holohan Industry Award of Excellence**, which is passed on every two years to the individual who best represents leadership qualities in the heating industry. [Dave Yates](#) ([F.W. Behler Inc.](#), York, Pa.) was chosen for his commitment to educating the future of the industry, his selfless giving of time and volunteering for industry causes, and his contribution through his seminars and writing, says the last recipient, [Robert Bean](#) ([Healthy Heating](#), Alberta, Canada). The award is a large, framed [Bell & Gossett](#) System Syzer®. It is named in honor of [Gil Carlson](#), one of the founding fathers of hydronic heating, and hydronic guru Holohan. It is sponsored by [Plumbing & Mechanical](#) magazine.

NAHB Economists Predict "Soft Landing" For Housing

After soaring to record levels for three consecutive years, the single-family housing market is gliding toward a "soft landing" in 2006, as rising interest rates, affordability issues and a reduced role for investors/speculators contribute to a softening in demand, according to economists at the [National Association of Home Builders](#) Construction Forecast Conference in Washington on April 27. NAHB is forecasting that new home construction will level off from a record 1.72 million single-family starts in 2005 to 1.56 million units in 2006 and 1.49 million in 2007 - still high by historical standards. The multifamily market has remained stable since the late 1990s, and is expected to continue that same pattern this year.

Tax Bill Expands Small Business Expensing

Congress recently passed the Tax Increase Prevention and Reconciliation Bill of 2005 ([H.R. 4297](#)). A provision in the bill is a two-year extension for Code Sec. 179 expensing, which allows businesses to deduct in the first year up to \$100,000 in investments in depreciable assets. The increased limits were originally increased in 2003, but were set to expire in 2007. This legislation, which at press time was awaiting the president's signature, extends the increased spending limits to 2009.

Geothermal Heat Pump Tax Credit Bill Gains Cosponsors

Detroit

May 23-24
[I=B=R Schools](#)
Minneapolis

May 24
[Dead Men Steam Night School](#)
Grand Rapids, MI

May 25
[MEC Seminar](#)
Anchorage, Alaska

May 25
[Viega Training Program: Heavy Metals](#)
Bedford, MA

May 25
[WILO Pump Schools Heating Basics, Product Updates](#)
Calgary, Alberta

May 25-26
[I=B=R Schools](#)
Eau Claire, WI

May 26
[WILO Pump Schools Groundwater System Basics, Pumps, Applications](#)
Calgary Alberta

May 29
[HVACTV Live! Webcast](#)
www.hvactv.com

June 1
[Viessmann Academy 'Taking Control'](#)
Warwick, RI

June 9
[WILO Pump Schools Heating Pump Basics, VFD Systems](#)
Calgary, Alberta

June 12
[Dead Men Steam Night School](#)
Hillside, IL

June 12-13
[Innovative Thinking: Hiring-Training-Retention](#)
Lake Lanier Island, GA

June 13

Legislation to provide a federal tax credit to businesses for geothermal heat pump installation has picked up additional cosponsors; the bill ([H.R. 3164](#)) now has bipartisan support. The [National Ground Water Association](#) has pledged to continue raising awareness to geothermal heat pump systems as a tool to meet the nation's energy needs.

Ferguson Helps Habitat For Humanity's Growth Campaign

[Habitat for Humanity International](#) announced the successful completion of its five-year "More Than Houses" campaign to raise \$500 million to build 100,000 homes between 2000 and 2005, doubling the building capacity of the organization's first 25 years. [Ferguson](#), who first became involved in Habitat's work in 2003, was instrumental in the campaign's success through its \$1.3 million commitment.

The goal was reached in August 2005 when Habitat completed its 200,000th home in Knoxville, Tenn. As of Dec. 31, 2005, the campaign had raised more than \$593 million.

Company News



Photo Above: [John Palecek](#) (left) (Smart Solutions, Kamiah, Idaho) won [Uponor's](#) first **Dream Home Award**. [Dean Johnson](#) (right), host of cable show "Hometime," was on hand at Uponor's recent Home Comfort Training Convention, April 27-30, Las Vegas, Nev., to hand out the award.

A.O. Smith's Acquisition Of GSW Completed

The acquisition of [GSW](#) by [A.O. Smith Corp.](#) was completed April 3. The transaction was nearly \$340 million in cash. A.O. Smith expects to generate savings of \$3 million this year, resulting primarily from reduced administrative expenses and reduced costs for raw materials. It projects synergy savings between \$10 million and \$15 million in 2007 as manufacturing and logistical efficiencies come on line.

Home Sweet Canadian Home

[Mestek Inc.](#), parent company of several hydronic companies, has a new

[Dead Men Steam Night School](#)

Milwaukee, WI

June 16

[WILO Pump Schools Groundwater System Basics, Pumps, Applications](#)

Calgary, Alberta

June 21

[Viega Training Program: Climate Panel](#)

Bedford, MA

June 23

[Viega Training Program: How to Sell Radiant](#)

Bedford, MA

June 27

[Lochinvar KNIGHT Heat Boilers Product School](#)

Lebanon, TN

July 20

[Viega Training Program: Combi-Flex](#)

Bedford, MA

July 20-21

[Lochinvar Copper-Fin Water Heaters and Boilers Product School](#)

Lebanon, TN

July 25

[Lochinvar KNIGHT Heat Boilers Product School](#)

Lebanon, TN

July 25

[Viega Training Program: How To Sell Radiant](#)

Bedford, MA

July 28

[Viessmann Academy 'Say Hello to Solar'](#)

Warwick, RI

Aug. 1

[Viega Training Program: Radiant Wizard](#)

Bedford, MA

Aug. 3-4

[Lochinvar Intelli-Fin and Power-Fin Water Heaters and Boilers Product School](#)

Lebanon, TN

manufacturing and distribution center in Mississauga, Ontario, Canada. The new location is 94,000 sq. ft., more than twice as large as its previous Canadian facility. It combines both manufacturing and distribution operations and will produce commercial copper fin water heaters and boilers under the [RBI](#) name. In addition, the facility is designed to provide in-depth product training and includes a presentation classroom with a 1,500-sq.-ft. hands-on, training laboratory.

Taco Recognized With Two Awards

[Taco Inc.](#) is the 2006 recipient of two Awards by the international growth consulting company [Frost & Sullivan](#): **Company of the Year** and **Market Leadership of the Year**. Taco President and CEO [John Hazen White, Jr.](#), accompanied by senior Taco managers, received the Awards on April 26 at an awards banquet held in Orlando, Fla. The awards are given to a company that has "exhibited excellence in all operations," specifically for "exhibiting outstanding management, consistent growth, and having a positive social and economic impact on local and national communities and customers."

Armstrong Pumps Offers "Practical Solutions" Papers

[Armstrong Pumps](#) has released the first in a series of short "Practical Solutions" information papers that will detail pump and mechanical room control and how a system reacts to changes. The first document examines various types of flow control at loads and can be found at www.armstrongpumps.com in the Product Catalog, under Controls.

Appointments & Announcements

- [Glenn Mosack](#), president of [Conbraco Industries Inc.](#), has been nominated for the **Ernst & Young Entrepreneur of the Year Award**. The award recognizes the work of individuals in building and growing successful companies in the United States and around the world.
- [Mestek](#) promoted [Mark Harrington](#) to vice president of boiler products. He was most recently business unit manager for the Boiler Products Group.
- [Weil-McLain](#) named [Tony Curran Sr.](#) as its new vice president of sales. He began his career with the company in 1977. The company also announced that [Bob Muser](#) rejoined the company as eastern regional sales manager, and it promoted [Scott Schreeg](#) to commercial product manager on the marketing team.
- [Thermadyne Industries](#) promoted [Paul Minter](#) to director of sales for its Specialty Markets Group. Thermadyne recently formed the group by combining the company's FirePower and TurboTorch® sales teams.
- [Jon Orton](#) recently joined [Uponor](#) as marketing programs manager.

Aug. 7-9

[Grandy & Associates Basic Business Boot Camp](#)

Owensboro, KY

Aug. 24-25

[Lochinvar Power-Fin Product School](#)

Lebanon, TN

Aug. 31

[WILO Pump Schools Groundwater System Basics, Pumps, Applications](#)

Calgary, Alberta

Sept. 1

[WILO Pump Schools Heating Basics & Product Updates](#)

Calgary, Alberta

Sept. 14-15

[Lochinvar Copper-Fin II Product School](#)

Lebanon, TN

Sept. 19-21

[Grandy & Associates Basic Business Boot Camp](#)

Orlando, FL

Sept. 21-24

[NAOHSM's Oilheat Retreat](#)

Lancaster, PA

Sept. 28-30

[ISH North America](#)

Chicago

Oil Heat News

Oilheat Visions Conference

An Oilheat Visions Conference, Aug. 22-23 at the Rhode Island Convention Center in Providence, R.I., promises the best opportunity to tackle rising costs and other business challenges in order to move on to the industry potential that lies ahead. Visions' host, the [New England Fuel Institute](#), has also scheduled a special tie-in of the 2006 Technology Symposium of [Brookhaven National Laboratory](#), complete with technical papers and presentations on new condensing technology for hydronic heating systems. Attendee registration is available online at www.nefi.com.

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Did You Know . . .

June Is National Safety Month

Remind your employees about the importance of safety during the month of June and the rest of the year with special gifts and incentives. [Positive Promotions](#) offers its "Safety Incentives & Reminders" catalog filled with attention-getting vinyl banners, lapel pins to recognize and promote safe work practices, treat packs offering memorable safety tips and messages, and personalized safety logos.

Call 800/635-2666 to request a catalog, or visit www.positivepromotions.com.

New Products



Glass Towel Warmer: [Engineered Glass Products](#) offers Thermique™ heated glass technology for a luxurious heated glass towel warmer for discriminating hotels and custom homes. Custom designed to compliment any décor, the glass can be monogrammed or adorned with a corporate logo. www.egpglass.com

Industrial Work Cart:

[Milwaukee Electric Tool Corp.](#) introduces Trade Titan™ industrial work carts and accessories. Constructed of heavy-duty structural foam with steel reinforced decks, they easily withstand rugged jobsite environments and heavy payloads. Features industrial grade 6-inch by 2-inch non-marking rubber casters and total lock brakes; organized storage for tools, supplies and equipment; and a 16 sq. inch work surface. www.milwaukeetool.com



New Quantum Boiler: [Dunkirk Boilers](#) offers its new Quantum 95M-200 sealed combustion boiler with 95 percent efficiency. It is fully modulating from 80 - 200 MBH and features a one-piece cast-aluminum heat exchanger. The one-piece casting eliminates section interface leaks and includes wide waterways resulting in little pressure drop, which eliminates the need for expensive and bulky high head circulators or special near boiler piping. www.dunkirk.com



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- [National Association Of Oil Heat Service Managers](#)
- [Canadian Hydronics Council](#)
- [Plastic Pipe & Fittings Association](#)
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- [GAMA](#)
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www.innovativethinkingconf.com



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Radiant & Hydronics e-News is a twice-monthly newsletter compiled by the editorial staff of *PM*, *Supply House Times* and *PMEngineer* magazines.

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