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RADIANT & HYDRONICS

E - NEWS

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Radiant & Hydronics e-News week ending February 17, 2006

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You have received this e-mail because you expressed interest in receiving updates about radiant and hydronic heating news, events and products by e-mail. Thanks for your interest!

If you haven't yet already - and wish to continue to receive your free subscription to **Radiant & Hydronics e-News** - please fill out the form at the link below, and twice a month you'll stay up-to-date with hydronic happenings and industry events.

<http://bnpmmedia.hosting.exacttarget.com/sub.asp?mid=20199>

In this installment, there are some new offers in Oilheat News, and an updated Calendar Of Events. Also below, see what others are saying about **Radiant & Hydronics e-News**. [Subscribe Today!](#)

Industry News

'Building Green' Goes Mainstream

A new television series on PBS focuses on home improvement with a nod to healthier, more energy efficient structures. "Building Green" will appear this summer and will follow the building of a state-of-the-art straw bale home in Santa Barbara, Calif. It will include sustainable construction, efficient products, expert advice and design tips for homeowners on how to go green.

Grundfos Acquires American Pump Manufacturer

[Grundfos Pumps Corp.](#) (Denmark) recently acquired Houston-based pump manufacturer PACO Pumps from Swiss Sulzer Ltd. The acquisition, Grundfos says, plays a strategic role in the company's growth plans for the American market and is expected to increase sales here by up to 30 percent.

Hacker To Train Licensed Applicators

Gypsum supplier [Hacker Industries Inc.](#) recently announced a new series of comprehensive training seminars for Licensed Applicators beginning in March 2006. The two-day training seminars will focus on the company's self-leveling underlayment product line - TRUE-SCREED®

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Calendar Of Events

March 9-10
[Lochinvar's Intelli-Fin & Power-Fin Product School](#)
Lebanon, TN

March 12-14
[2006 National Green Building Conference](#)
Albuquerque, NM

March 14-15
[I=B=R School](#)
Allentown, PA

March 14-17
[ISH China 2006](#)
Beijing, China

March 15
[Modern Engineering Concepts \(MEC\) Seminar](#)
Chicago

Cementitious Leveling Underlayment (CLU) and DYNA-SCREEDT SLU. Experts will provide instruction on preparation techniques and installation guidelines for the new hydraulic cement-based floor underlayments, as well as step-by-step methods for successfully preparing slabs before installation, industry terminology, estimating and sales. For details, call 800/642-3455 or e-mail Hacker at info@hackerindustries.com.

New Home Sales Continue To Climb

The Commerce Department recently reported that sales of new homes rose 2.9 percent in December. For the year, the Commerce Department said a record 1.282 million new homes were sold, up 6.6 percent from 2004, capping a five-year rally. However, climbing sales was not uniform. New home sales soared 22.7 percent in the Midwest and 11.1 percent in the West, but fell 23.3 percent in the Northeast and 2.6 percent in the South.



The 2006 Radiant Flooring Guide

The **2006 Radiant Flooring Guide** is the only annual publication that provides detailed articles on how to match various floor covering and subflooring materials with radiant heating systems. Jam-packed with photographs, illustrations, charts and tables, it provides you the insight and knowledge to create both a beautiful and comfortable floor. Includes an updated directory of radiant floor product

manufacturers. Order your copy through the [Radiant Panel Association](http://www.radiantpanelassociation.com), or by contacting **Candace Roulo** at 248/244-1275 or rouloc@bnppmedia.com.

Radiant Trends

North America 2004: 331 Million Feet Of Tubing Sold

The [Radiant Panel Association](http://www.radiantpanelassociation.com) reported results of its annual survey of major suppliers of radiant heating systems in North America and found 2004 was a bumper year with a 37.4 percent increase in hydronic radiant tubing sales. 265.5 million lineal feet of tubing sales in North America were reported and an additional 66.0 million lineal feet were estimated, making the total hydronic radiant tubing sold in 2004 in excess of 331 million. This represents a growth of 90 million lineal feet over that sold in 2003.

Information courtesy of the Radiant Panel Association www.radiantpanelassociation.org/i4a/pages/index.cfm?pageid=292

March 16
[MEC Seminar](#)
Minneapolis

March 16-17
[I=B=R School](#)
York, PA

March 21
[Dead Men Steam Night School](#)
Beltsville, MD

March 22
[Dead Men Steam Night School](#)
Harrisburg, PA

March 23-25
[CMX/CIPHEX](#)
Toronto, Ontario

March 23, 24
[Lochinvar KNIGHT Heating Boilers Product School](#)
Lebanon, TN

March 28-29
[I=B=R School](#)
Minneapolis

March 30
[ASPE/PMCA Trade Show](#)
Depew, NY

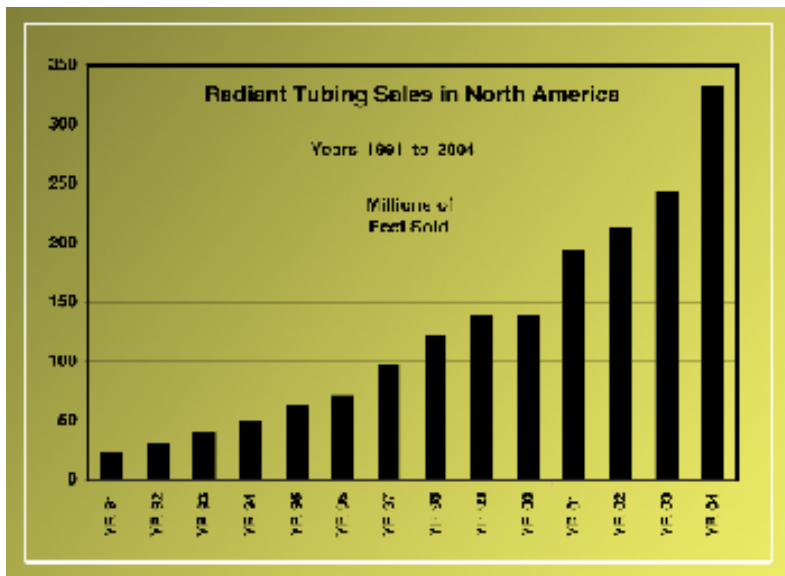
March 30-31
[I=B=R School](#)
Eau Claire, WI

April 4
[Dead Men Steam Night School](#)
Holyoke, MA

April 5
[Dead Men Steam Night School](#)
Peabody, MA

April 6
[Dead Men Steam Night School](#)
Randolph, MA

April 6



Company News

Roth Industries Starts Production In The U.S.

The first to introduce Double-Wall Oil Storage Tanks in North America, [Roth Industries Inc.](#) will now produce in the United States to further show its commitment to the market and customers. The new production facility in Watertown, N.Y., will add jobs to the local community, and will improve service levels due to faster reaction time and shorter lead time. In addition to the double-wall oil tanks, the facility will eventually entail local production of Roth's PEXc tubing.

Ridge Tool Improves Customer Service With New Distribution Center

[Ridge Tool Co.](#) has completed a new RIDGID North American distribution center in Cambridge, Ohio. The new 125,000 sq. ft. state-of-the-art distribution facility will enhance logistics and customer service through its "Available-To-Promise" system, which provides delivery date information and shipping status at [ridgidconnect.com](#).

Bradford White Hires New Director Business Development

[Bradford White Corp.](#) has appointed **Dennis J. Trivisano** to the newly created position of Director Business Development. Trivisano has more than 25 years of industry experience and will work with homebuilders to secure and expand Bradford White's presence with national and regional builders.

In other news, Bradford White announced the retirement of **Anthony J. Maglione**, an employee with the company since 1966. Over his 40 years of service, Maglione held various positions in sales administration and international sales. Maglione finished the last 29 years as director international sales. **James G. Resnick** has been appointed to succeed him in that position.

Burnham Commercial Announces New Appointments

Jason Wiggins was recently promoted to Commercial Product Assistant and **Brent Murphy** was hired as a Commercial Application Engineer for [Burnham Commercial](#). Wiggins will support company sales reps and customers with commercial cast iron products, while Murphy will assist with commercial job quotations and answering technical questions on

[MEC Seminar](#)

Manchester, NH

April 7

[MEC Seminar](#)

Providence, RI

April 19

[Radiant Basics Course](#)

Queens, NY

April 20

[MEC Seminar](#)

Edison, NJ

April 20-21

[Lochinvar's Copper-Fin II Product School](#)

Lebanon, TN

April 21

[MEC Seminar](#)

Syracuse, NY

April 21-23

[Kitchen & Bath Industry Show](#)

Chicago

April 24-25

[I=B=R School](#)

Salt Lake City

April 27-28

[I=B=R School](#)

Denver

May 1-2

[RadFest West](#)

Tacoma, WA

May 8-9

[I=B=R School](#)

Seattle

May 11-12

[I=B=R School](#)

Spokane, WA

May 14-18

[NAOHSM Convention & Trade Show](#)

Hartford, CT

burner controls, wiring and near boiler piping.

Taco To Expand Headquarters

[Taco](#) will expand its manufacturing and corporate facility in Cranston, R.I. Expansion plans call for the construction of a 64,900-sq.-ft. addition to the existing plant, which will serve as a warehouse for shipping and distribution. This will allow all Cranston Taco employees to be under one roof for the first time. Construction is planned for early 2006, and the facility is expected to be fully operational by August 2006.

Oilheat News

'Oilheat Visions Conference' Set For August

An Oilheat Visions Conference Aug. 22-23 at the Rhode Island Convention Center in Providence, R.I., promises the best opportunity to tackle rising cost and other business challenges in order to move on to the industry potential that lies ahead. Visions' hosts, the [New England Fuel Institute](#), have also scheduled a special tie-in of the 2006 Technology Symposium of [Brookhaven National Laboratory](#), complete with technical papers and presentations on new condensing technology for hydronic heating systems. Attendee registration is available online at www.nefi.com.

NAOHSM Hosts Oilheat Retreat

[The National Association of Oil Heating Service Managers](#) will host a special three-day oilheat event at the Lancaster Host Resort in Lancaster, Pa., Sept. 21-24. This pre-heating-season retreat will offer guests an opportunity to relax, play golf, socialize with family and meet new friends. It will also feature an all-day "Oil Heat Cares" benefit series of seminars, and a display of antique oil trucks and service vans. Series sponsor, [Burnham Hydronics](#), will donate all registration fees for the seminars to Oil Heat Cares. The list of speakers includes **Dan Holohan**, **Alan Mercurio**, **Bob Hedden**, **John Levey**, **John Hall** from *The News* and **Tom Butcher** of [Brookhaven National Laboratory](#). To learn more about this event, and for information about bringing antique trucks to the retreat, contact **NAOHSM** at 888/552-0900 or info@naohsm.org.

Oilheat Council Industry Guidebook Now Online

The Massachusetts Oilheat Industry Guidebook, created with funding from the [National Oilheat Research Alliance](#), is now available in downloadable PDF format for access to information pertinent to all heating oil dealers in Massachusetts. The file is interactive, complete with hyperlinks. Find it in the "Member" section of the **MOC** Web site www.massoilheat.org. For more information, contact the Council at 800/722-0623.

May 23
[MEC Seminar](#)
Seattle

May 25
[MEC Seminar](#)
Anchorage, Alaska

June 12-13
[Innovative Thinking: Hiring-Training-Retention](#)
Lake Lanier Island, GA



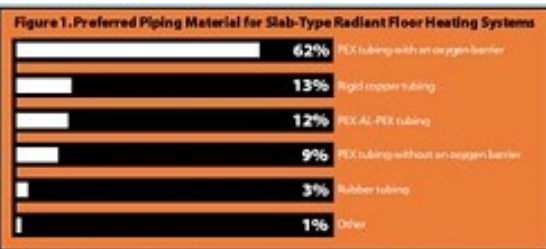
Industry Links

- [Radiant Panel Association](#)
- [National Association Of Oil Heat Service Managers](#)
- [Canadian Hydronics Council](#)
- [Plastic Pipe & Fittings Association](#)
- [American Society of Plumbing Engineers](#)
- [GAMA](#)
- [US Dept. of Energy](#)
- [ISH North America](#)
- [HeatingHelp.com](#)
- [HydronicPros.com](#)

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<http://bnpmmedia.hosting.exacttarget.com/sub.asp?mid=20203>.

Online Now



What Do Engineers Really Think About Hydronic Piping?

PM Engineer asked its engineer readers about their attitudes regarding hydronic piping, including questions like "Which piping material do you prefer for slab-type radiant floor heating systems?" The No. 1 response was PEX tubing with an oxygen barrier (62%). Find out what else was

discovered.

[Read the Complete Article @ PMAEngineer.com](http://www.pmagazine.com)

The leaders in advanced hydronic systems that are easy to design, easy to install, and easy to live with.

www.taco-hvac.com

Did You Know ...

A typical U.S. family spends close to \$1,500 a year on home utility bills. Reducing these bills more than makes up for the higher price of energy-efficient appliances and improvements over their lifetimes, says the **U.S. Department of Energy**. In addition, an energy-efficient home could bring in a higher price when it's sold.

Your Feedback

Here's what readers are saying about Radiant & Hydronics e-News ...

"Wow!!"

"I love the new e-letter. Especially the links that take me to the article's corresponding website. Keep up the good work."

"I'm Glad you have this info posted ... The oil & heating technology is changing rapidly ... Keep the info flowing. Can't know too much."

"The new Radiant and Hydronics newsletter looks sweet!! I look forward to many to come."

"Good text and presentation."

"I believe the Radiant & Hydronics e-News is an excellent and informative publication. Please continue to send me e-mails."

"Thanks for Radiant & Hydronic e-News. I will still read PM and PM Engineer cover to cover, but this format will make sure I don't miss anything."

"It's like having a Hydronic Snack Pack."

"This is awesome! Just what I've been waiting for ... Great reference material. Finally a readily accessible great source of info for the hydronics side!"

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The "College Of Product Knowledge" RETURNS!

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The CD version of CPK can be obtained [here](#) for only \$127. Quantity discounts are available. To order, contact Candace Roulo at 248/244-1275 or via e-mail at rouloc@bnppmedia.com.



All The Info You Need: Seminars On CD!

Keep employees in-the-know. Visit www.AECStore.com and choose from a variety of educational items including:

The Modern Engineering Concepts for Hydronic Heating Design Seminar Manual - **\$45**

The 2005 MEC CD and Seminar Manual Set - **\$115**

Best Package Deal: 2005 MEC CD, Seminar Manual, and Hydronics Know-How CD Set - **\$150**

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Radiant & Hydronics e-News is a twice-monthly newsletter compiled by the editorial staff of *PM*, *Supply House Times* and *PMEngineer* magazines.

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